

Short Sale Advantage...

Your Personal Advantage!

SSA's Negotiation Team

With a diverse background in real estate, the negotiators at SSA offer the experience of countless years in the industry. Their working knowledge and expertise as licensed, non-practicing real estate agents allows our negotiation teams a keen insight into the needs of real estate agents and their clients. The entire SSA staff is proud to provide ultimate satisfaction for all parties involved — whether an agent, homeowner or lender, each receives the same superior service.

As an extension of your team, our staff works directly with lenders to obtain approval for your short sale. Fully understanding the time-sensitivity of the transaction, we diligently work on your behalf and provide the insight, time and persistence to obtain short sale approval from lien holders. We are certain you will find the entire SSA staff to be an asset to your team!



*For more information about how
SSA can be of benefit to you,
contact us today!*

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Our Commitment

- Our mission is to create for our customers and employees an exceptional experience in providing for the worry-free transfer of real property.
- We enthusiastically give of ourselves to assist our customers in realizing their goals.
- We listen, we care, and we respond.
- ***Our lifeblood is customer satisfaction.***

SSA
SHORT SALE ADVANTAGE
A MOTHER LODE COMPANY

Short Sale Services



Are you having trouble with your short sale transactions?

Our professionals know what it takes to close the deal!

About Us

At Short Sale Advantage, we recognize the complexities facing real estate professionals today. With a shift in our market, selling a home can be more challenging than the standard resale of years past. Our professionals know the intricacies of a short sale and work to ensure your transactions close.

Our experienced staff offers in-depth expertise in all aspects of the short sale. Working on behalf of sellers, the SSA team ensures this stressful time receives the care and attention needed by working directly with lenders. With competitive pricing and one-stop services, there is no better solution than Short Sale Advantage when a homeowner needs a fresh start.

Competitive Pricing

20% of Listing Agent Commission
\$1500 minimum *

Our fees are charged **only** if the short sale is approved and escrow closes.

*For one loan/lien holder;
\$300 maximum for each additional loan



Short Sale Services

When you choose Short Sale Advantage (SSA), we handle the details, leaving you time to remain productive and profitable. Below are some of the services we provide when we are a part of your team:

- Negotiation of short sale approval with existing lien holders
- Completion and submission of the short sale package directly to the lender(s) for approval
- SSA facilitates transactions with SureClose, a secure transaction management software program
- Up-to-the-minute status reports available online via SureClose to agents, buyers, sellers, lender(s) and escrow officer
- Exceptional service with dedicated staff to handle each step of the short sale process
- Attentive professionals available to answer questions and guide your transaction to closing
- Competitive rates — shop and compare!

There are many reasons to choose Short Sale Advantage!

SSA is backed by the strength and financial stability of Mother Lode Holding Company. Our professionals provide a welcomed approach to moving a short sale to close.

Short Sale Advantage is locally owned and operated, allowing our team to make decisions and granting us the ability to custom-tailor our services to meet the needs of our customers.

A few of the many benefits include:

- SSA acts as a neutral third party
- SSA saves you time and allows you to focus on client relationships
- SSA eliminates the headaches associated with receiving short sale approval from lenders



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